

Misys brings financial services software solutions to retail and corporate banking, lending, treasury, capital markets, investment management and enterprise risk. With over 2,000 customers across 130 countries Misys has an unparalleled ability to address industry requirements at both a global and local level.

Customer Challenge

Misys had the need to fill several key sales positions within a short period of time. Our goal was to manage the recruitment process, sourcing, screening, assessments, and interview coordination.

Recruiting Needs



Orion Novotus' Solution

- Requisition Analysis Process Session meeting with the Misys Talent Acquisition Leader and Orion Novotus team
- Implemented full life-cycle recruiting solution in one day with a presentation of candidates within one week
- Sourcing, screening, assessment management, administrative support and reporting to streamline process
- Delivered Pipeline Report to communicate all recruiting activity on the project

Outcomes

- Quick Recruitment Process: 6 business days
- Tactical sourcing 824 candidates and in-depth screening of 104 candidates
- After 91 candidates were submitted, 75 completed the assessment.
- Of the 17 candidates who passed the assessment (Misys reported that the typical assessment pass ratio is 25%), 12 candidates had onsite interviews with hiring manager
- Misys has a typical 3-to-1 interview to offer ratio. Misys extended offers to 58% of our candidates interviewed (approx. 2-to-1 ratio).
- Created a Pipeline Report that provided the client with all recruiting activity along with a list of prospective candidates for future hire (this report received recognition from the executive management team at Misys)

